

Agency of Commerce & Community Development

ECONOMIC RECOVERY BRIDGE GRANTS "RECOVERY GRANTS 3.0"





- Grant Program Overview
- Guidelines Overview
- Grant Award Formula
- Application Walk-Thru
- Q&A

AGENDA

ECONOMIC RECOVERY BRIDGE GRANTS

- <u>H.315 (Act 9)</u> became law on April 17. and established the framework for the Economic Recovery Bridge Grants program.
- \$30,000,000 of American Rescue Plan Act dollars were allocated to the program between Act 9 and the FY 22 Budget Bill.
- ACCD worked with the legislature to establish basic parameters and guidelines for the grant program
- Primary goal of the program is to provide funding to businesses end non-profits who have been unable to access federal or state grants because of eligibility restrictions;
- Secondary goal of the program is to provide additional financial support to businesses who have not received adequate funding via federal or state grants.
- The Budget Bill requires ACCD to prioritize funding for impacted Tourism, Travel & Hospitality businesses.
- Program guidelines were posted by ACCD on late April. To view the guidelines (10 languages translated), <u>click here.</u>

ECONOMIC RECOVERY BRIDGE PROGRAM So, What's Different?

- ACCD has previously evaluated apps based upon revenue declines between 2019-2020 – this application is based on an applicant having a reported net loss on their federal 2020 tax return to be eligible; AND
- The amount of the award is capped based upon the net-loss reflected in the sum of an applicant's P&L statements for the period from March 31, 2020 April 30, 2021.

Rather than a percentage of revenue decline (iteration 1 & 2), awards will be calculated as 3x the applicant's fixed business expenses for a single month in the March 31, 2020 – April 30, 2021 timeframe.

GUIDELINES Application Process

APPLICATION PROCESS

- APPLICATION IS LIVE NOW.
- Applicants input their required information, and provide all required documents, into the online application on the Agency of Commerce and Community Development's website.
- Reviewers from the Agency of Commerce and Community Development, review all applications cross-checking data fields and verifying the required documentation to either approve, deny, or return the application for more information and/or correction.

GUIDELINES Who is Eligible?

Eligible businesses must meet all of the below criteria in order to access Economic Recovery Bridge Grant Funds. The business:

- 1. Must be domiciled, or have its primary place of business in Vermont; AND
- 2. Is organized and operated:
 - a. On a for-profit basis, including a sole proprietor, parentship, LLC, business corporation, cooperative, or mutual benefit enterprise; **OR**
 - b. On a non-profit or low-profit basis, including a mutual benefit corporation, public benefit corporation, and a low-profit limited liability company; **AND**
- 3. Is open at the time of the application; **OR**
 - a. Is closed at the time of application due to the COVID-19 public health emergency but has plans to reopen; AND
- 4. Is in compliance with current State health and safety protocols established by the Vermont Forward Re-Opening Plan; AND
- 5. Can demonstrate that the business experienced a net loss in 2020, greater than any net loss reported in 2019, via submitted federal tax returns; AND
- 6. Is in good standing with the Vermont Department of Labor (if applicable, to be confirmed by reviewers); AND
- 7. Is in good standing with the Vermont Secretary of State (if applicable, to be confirmed by reviewers); AND
- 8. Is in good standing with the Vermont Department of Taxes; AND
- 9. Is not currently in Chapter 7 bankruptcy;

GUIDELINES

What Do Documents Do I Need For My Application?

Eligible businesses will be required to provide the following information in their grant applications:

- A Duns & Bradstreet (DUNS) number (see next slide)
 - (businesses can obtain a FREE DUNS number here: https://fedgov.dnb.com/webform/)
- Federal Employer Identification Number (FEIN) or Social Security Number (sole proprietors only);
- The North American Industrial Classification System (NAICS) code for the applying company;
- Monthly P&Ls for the period from March 2020 through April 2021, which are used as the basis for calculating net income:
- Information about any compensation or assistance an applying business has received or applied for from:
 - o the Federal Paycheck Protection Program (PPP) loans in 2020 or 2021 and the amounts forgiven;
 - o Economic Injury Disaster Loan (EIDL) advances (grants);
 - o Any other direct federal or state grant funds for economic damages incurred as a result of COVID-19 in 2020 and 2021;
- State and Federal Tax Returns for 2019 and 2020;
- Uploads of one month of invoices for the following fixed monthly expenses:
 - o Commercial mortgage or rent;
 - o Business insurance;
 - o Electricity;
 - o Heat, Water, Sewer service;
 - o Telecommunications services (phone service including landline and cellular and business-related cable service); and
 - o Internet service.

GUIDELINES Newly Purchased & Closed Businesses

- Newly opened or newly purchased business are eligible for the program as long as the business can show a tax loss for 2020.
- The only difference in the application is that you will not be required to provide tax returns for 2019, and will only provide Profit and Loss statements for those months that you were in business or making payments on your operations.
- Businesses who have been temporarily closed because of COVID-19 can apply for an Economic Recovery Bridge Program award, and will be asked for a written description of its good-faith plan to reopen will be required when applying.

GUIDELINES Grant Award Formula

The amount of the grant will be calculated as:

Three times the sum of fixed monthly expenses as evidenced by the uploaded invoices.

The eligible business's fixed monthly expenses include (as determined by the uploaded invoices):

- Commercial mortgage or rent;
- Insurance, electricity;
- Heat, water;
- Sewer service;
- Telecommunications Service; and
- Internet service.

However, grant awards shall not exceed the lesser of:

- The applicant's remaining net loss after the addition of non-taxable prior assistance; OR
- \$150,000

THE PROGRAM IS LIVE AND ACCEPTING APPLICATIONS

Economic Recovery Bridge Program | Agency of Commerce and Community Development (vermont.gov)

PROGRAM APPLICATION HELP

Watch the application video before applying!

Video here: https://www.youtube.com/watch?v=BsISCF2RwMw

CONTACTING THE AGENCY OF COMMERCE

The below service phone line and email address will be available to help answer applicant questions.

Phone

(802) 828-1200

Monday - Friday

8:30AM-4:00PM

Email ACCD.COVID19@VERMONT.GOV